

## ADVANCED DIPLOMA IN EXPORT TRADE FINANCE

The advanced Diploma in International Trade Programmes was designed as a professional qualification to recognize competence for international trade and finance practitioners. It will enable the students to demonstrate practical knowledge and understanding of complex issues relating to international trade products. It is ideal for people who are new to export, as well as experienced export companies because it will provide successful experts with a thorough grounding in the key areas of foreign trade.

The basic objective of this course is to provide to the African nations with a steady stream of competent men and women with the necessary knowledge, skills and foundations for acquiring a wide range of rewarding careers into the rapidly expanding world of Import & Export Management. It is designed to provide all the knowledge, tools and techniques necessary to manage all the technical aspects related to foreign trade

## 1st Semester Course

Course code	Course title	Credit unit
AETF 201	Planning and Principles of Export Business Success	3
AETF 202	Export law	3
AETF 203	Processes, Pricing and Incoterms in Export Business	3
AETF 204	Product Quality Assurance in Export Business	3
AETF 205	Potential Risks and Mitigants in Export Business	3
AETF 206	Export financing strategy in Nigeria	3
AETF 207	Case study	

## 2<sup>nd</sup> Semester Course

Course code	Course title	Credit unit
AETF 206	Payment Instruments – Guarantee and Standby Letter of	3
	Credit	
AETF 207	Preventing Trade Based Money Laundering and	3
	Terrorist Financing	
AETF 208	Products and Potential of Export Business in Nigeria	3
AETF 209	Planning and Principles of Export Business Success	3
AETF 210	Project work	6